## UNITED STATES DISTRICT COURT

# FOR THE DISTRICT OF MASSACHUSETTS

ITV DIRECT, INC.	Civil Action No. 04-CV-10421-JLT
Plaintiff,	) CIVII ACUOII IVO. 04-C V-10421-31:1
V.	) Judge Joseph L. Tauro
HEALTHY SOLUTIONS, LLC, et al., Defendants.	<ul> <li>ANSWER OF DEFENDANTS HEALTHY</li> <li>SOLUTIONS, LLC, HEALTH SOLUTIONS,</li> <li>INC., ALEJANDRO GUERRERO,</li> </ul>
CAPPSEALS, INC.	) MICHAEL HOWELL, AND GREG
Plaintiff-in-Intervention,	) GEREMESZ
v.	)
HEALTHY SOLUTIONS, LLC, d/b/a DIRECT BUSINESS CONCEPTS; ITV DIRECT, INC.; and DIRECT FULFILLMENT, LLC, Intervenor-Defendants.	) ) ) )
HEALTHY SOLUTIONS, LLC dba DIRECT BUSINESS CONCEPTS, a California limited liability company; HEALTH SOLUTIONS, INC., a California corporation; ALEJANDRO GUERRERO, an individual; Counterclaim Plaintiffs,	) ) ) ) ) ) )
v. ITV DIRECT, INC., a Massachusetts corporation; DIRECT FULFILLMENT LLC, a Massachusetts limited liability company, and DOES 1-10, inclusive,	) ) )
Counterclaim Defendants.	, )
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Defendants Healthy Solutions, LLC, Health Solutions, Inc., Alejandro Guerrero, individually as an officer and director of Health Solutions, Inc., Michael Howell, individually and as a member of Healthy Solutions, LLC, and as an officer of Health Solutions, Inc., and Greg Geremesz, individually and as a member of Healthy Solutions, LLC, and as an officer of Health Solutions, Inc., (collectively "Defendants") plead by way of Answer to the Complaint and in allegation of various causes of action pleads:

#### **JURISDICTION**

- 1. Defendants admit the allegations of Paragraph 1.
- 2. Defendants admit that this Court has personal jurisdiction over the Defendants. Defendants are without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of Paragraph 2 and, therefore, deny same.

#### **VENUE**

3. Defendants admit the allegations of Paragraph 3.

#### **PARTIES**

- 4. Defendants admit the allegations of Paragraph 4.
- 5. Defendants admit the allegations of Paragraph 5.
- 6. Defendants admit the allegations of Paragraph 6.
- 7. Defendants admit the allegations of Paragraph 7.
- 8. Defendants admit the allegations of Paragraph 8.
- 9. Defendants admit the allegations of Paragraph 9.

#### **FACTS**

- 10. Defendants admit the allegations of Paragraph 10.
- 11. Defendants admit that ITV has utilized infomercials for the promotion of a variety of nutritional products. Defendants are without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of Paragraph 11 and, therefore, deny same.
  - 12. Defendants deny the allegations of Paragraph 12.
  - 13. Defendants deny the allegations of Paragraph 13.
  - 14. Defendants deny the allegations of Paragraph 14.
  - 15. Defendants admit the allegations of Paragraph 15.
  - 16. Defendants admit the allegations of Paragraph 16.
- 17. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 17 and, therefore, deny same.
- 18. Defendants admit that defendant Guerrero at some point advised ITV that he had not applied to register the trademark "SUPREME GREENS with MSM" and admit that ITV

suggested registering a different mark for the product. Defendants deny the remainder of the allegations of Paragraph 18.

- 19. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 19 and, therefore, deny same.
- 20. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 20 and, therefore, deny same.
- 21. Defendants admit that they received orders for millions of dollars worth of product from ITV and deny that any success of the first infomercial was due solely through the efforts of ITV. Defendants are without knowledge or information sufficient to form a belief as to the truth of the remainder of the allegations of Paragraph 21 and, therefore, deny same.
- 22. Defendants deny the allegation that to continue the momentum in the marketing of the product, Defendants encouraged ITV to produce and air a second infomercial for "Supreme Greens with MSM." Defendants are without knowledge or information sufficient to form a belief as to the truth of the remainder of the allegations of Paragraph 22 and, therefore, deny same.
- 23. Defendants admit that they agreed to reduce the per bottle purchase price of the product to \$6.00. Defendants deny the remainder of the allegations of Paragraph 23.
- 24. Defendants admit that a \$7,500 check was cashed and deny the remainder of the allegations of Paragraph 24.
- 25. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 25 and, therefore, deny same.
  - 26. Defendants deny the allegations of Paragraph 26.
- 27. Defendants admit, on information and belief, that ITV sent multiple e-mails to defendant Geremesz urging a purchase of "supremegreens.com" website. Defendants deny the remainder of the allegations of Paragraph 27.
  - 28. Defendants deny the allegations of Paragraph 28.

# **COUNT I - BREACH OF CONTRACT**

- 29. Denied unless otherwise admitted as indicated above.
- 30. Denied.
- 31. Denied.

- 32. Denied.
- 33. Denied.

# **COUNT II - CONVERSION**

- 34. Denied unless otherwise admitted as indicated above.
- 35. Denied.
- 36. Denied.

# **COUNT III - MISREPRESENTATION**

- 37. Denied unless otherwise admitted as indicated above.
- 38. Denied.
- 39. Denied.
- 40. Denied.
- 41. Denied.
- 42. Denied.

# COUNT IV - VIOLATION OF M.G.L. C. 93A

- 43. Denied unless otherwise admitted as indicated above.
- 44. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 44 and, therefore, deny same.
- 45. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 45 and, therefore, deny same.
  - 46. Denied.

# **COUNT V - ACCOUNTING/APPOINTMENT OF RECEIVER**

- 47. Denied unless otherwise admitted as indicated above.
- 48. Denied.
- 49. Denied.
- 50. Denied.

# **COUNT VI - DECLARATORY RELIEF**

- 51. Denied unless otherwise admitted as indicated above.
- 52. Denied.
- 53. Denied.
- 54. Denied.
- 55. Denied.
- 56. Denied.

# FIRST AFFIRMATIVE DEFENSE

57. The Complaint fails to state a claim upon which relief can be granted.

# SECOND AFFIRMATIVE DEFENSE

58. Defendants' statements, acts and omissions, if any there were, are privileged.

# THIRD AFFIRMATIVE DEFENSE

59. Plaintiff's claims are barred by the doctrine of estoppel.

# FOURTH AFFIRMATIVE DEFENSE

- 60. On information and belief, Plaintiff has breached the April 2003 Distribution Agreement, infringed Defendants' trademark, violated defendant Guerrero's publicity rights and/or has acted in a manner that constitutes unfair competition under Federal, California and/or Massachusetts law.
  - 61. Plaintiff's claims are, therefore, barred by the doctrine of unclean hands.

# FIFTH AFFIRMATIVE DEFENSE

62. Plaintiff's claims are barred by the statute of frauds.

# SIXTH AFFIRMATIVE DEFENSE

63. Defendants' statements with respect to Plaintiff, if any there were, were true and, therefore, are not actionable.

#### SEVENTH AFFIRMATIVE DEFENSE

64. Defendants' statements with respect to Plaintiff, if any there were, were mere statements of opinion and, therefore, are not actionable.

#### EIGHTH AFFIRMATIVE DEFENSE

65. The alleged contract(s) or agreement(s) Plaintiff complains of is invalid for want of a valid offer or acceptance.

#### NINTH AFFIRMATIVE DEFENSE

66. The alleged contract(s) or agreement(s) Plaintiff complains of is invalid because Defendants did not accept Plaintiff's alleged offer.

#### TENTH AFFIRMATIVE DEFENSE

67. The alleged contract(s) or agreement(s) Plaintiff complains of is invalid because revocation of an underlying offer was revoked before any alleged acceptance.

## **ELEVENTH AFFIRMATIVE DEFENSE**

68. The alleged contract(s) or agreement(s) Plaintiff complains of is invalid for want of mutual assent.

#### TWELVTH AFFIRMATIVE DEFENSE

69. The Plaintiff was under a pre-existing duty to fulfill its obligations under the April 2003 Distribution Agreement. The alleged contract(s) or agreement(s) Plaintiff complains of is invalid for want of consideration.

#### THIRTEENTH AFFIRMATIVE DEFENSE

70. By way of its conduct, Plaintiff rescinded the alleged contract(s) or agreement(s) it complains of was breached.

## FOURTEENTH AFFIRMATIVE DEFENSE

71. Plaintiff is not the true owner of the mark "SUPREME GREENS with MSM".

# FIFTEENTH AFFIRMATIVE DEFENSE

72. Plaintiff's claims are barred by the doctrine of acquiescence.

WHEREFORE, Defendants pray that:

- A. Plaintiff takes nothing by way of its Complaint;
- B. Defendants be awarded its costs, including attorney fees as allowed by the law; and
- C. For such other and further relief as allowed by the law.

Respectfully submitted,
HEALTHY SOLUTIONS, LLC,
HEALTH SOLUTIONS, INC.,
ALEJANDRO GUERRERO,
MICHAEL HOWELL,
GREG GEREMESZ

By its and their attorneys,

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DATED: April 19, 2004

I HEREBY CERTIFY THAT A TRUE COPY OF THE ABOVE DOCUMENT WAS SERVED UPON THE ATTORNEY OF RECORD FOR EACH OTHER PARTY BY HAND/MAIL ON

In accordance with separately filed Certificate of Service,

opies of these pleadings were filed on the counsel of second

topies of these pleadings were filed on the counsel of second

top Colifornia counsel for the difendants for Federal Express

on 4-19-04.

Answer: Healthy Solns, Health Solns

Guerrero, Howell, Geremesz